

**ERASMUS +
EUROCULTURA S.r.l. description**

Partner Organisation

PIC	948760396
Full legal name (National Language)	Eurocultura S.r.l.
Full legal name (Latin characters)	Eurocultura S.r.l.
Acronym	
National ID (if applicable)	VI-351791
Department (if applicable)	
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Profile

Type of Organisation	ENT-SME
Is the partner organisation a public body?	no
Is the partner organisation a non-profit?	no
Total number of staff	7
Total number of learners	2

Background and Experience

Please briefly present the partner organisation (e.g. its type, size, scope of work, areas of specific expertise, specific social context and, if relevant, the quality system used).

Eurocultura is a research, training and career counselling organization set in Vicenza, in the north-east of Italy.

Our key competences are related to the labor market and training issues.

Our projects and activities are aimed at preventing unemployment by improving the employability of young people, women and workers at risk of expulsion from the labor market; the promotion of entrepreneurship, the promotion of international mobility of students and workers, the prevention and fight against racism and prejudices, the support of the environmental care.

Our main activities are:

International projects: focused on issues as vocational training, career counselling, employment, youth, migrants, women, granted by different European Programs. In the last years we focused on Entrepreneurship Education and assistance to start-ups through the support of mentors.

Career management: Eurocultura provides client-designed career advice and guidance to people seeking an experience abroad to implement their professional and personal skills in an international environment. We advise on active job and traineeship search strategies, vacancies, how to write an application, communication techniques for interviews, intercultural issues. Labor law legislation, working conditions, health, education and social system are also topics we deal with during our guidance process. Career advice and guidance is offered to individuals in our office but also through Skype in Italian and German.

In cooperation with academic institutions, high schools and vocational training centers, youth information centers, no-profit organizations, social partners and public employment offices we provide lectures and seminars in the frame of a "Mobility day" or a "Week of International mobility".

Our "train the trainer" - seminars are for career services officers, aimed to improve professional knowledge and competences in career guidance with an international perspective.

Mobility projects in Italy: In the frame of Erasmus+, Leonardo Mobility, Erasmus Placement and European Social Fund Eurocultura hosts around 250 trainees per year for periods from 21 days up to one year. The trainees are placed according their professional competence in local companies.

Researches: Eurocultura is involved in research activities on issues as VET, migrants, racism and xenophobia, equal opportunities, labor market trends etc.

Topics of recent researches are: quality management in transnational training activities, informal language learning, biographical work for immigrants, competence analysis of disadvantaged persons, entrepreneurship education activities.

Periodical publications: Eurocultura publishes the newsletter Muoversi, sent 3 times a month to 37.000 subscribers.

Networking: During its years of activity, Eurocultura became part of different networks at local, national and international level. At local and national level, we cooperate with institutions (municipalities, labor offices, health departments), universities, vocational training centers, trade unions, chambers of commerce, employer organizations and NGOs. At international level, we are part of a vast network of organizations dealing with the European dimension in training, education, social issues and culture.

Staff: Eurocultura employs multilingual trainers with educational backgrounds from political science, adult education to cultural mediation, psychology and communication.

What are the activities and experience of the partner organisation in the areas relevant for this project? What are the skills and/or expertise of key persons involved in this project?

In the frame of Erasmus+, Leonardo Mobility, Erasmus Placement and European Social Fund Eurocultura hosts around 250 trainees per year for periods from 21 days up to one year. The trainees are placed according to their professional competences in local companies. Eurocultura organizes traineeships in almost every sector: handicraft, administration, tourism, social activities, food sector, farming... The target

groups are different, according to the projects: people in the initial vocational training, students, graduated, unemployed, disadvantaged people as well as people looking for a job or a training experience abroad.

Moreover, through the European Social Fond and the German transnational exchange program called "IdA –Integration durch Austausch", since 2010 Eurocultura has also been organizing placements for people, whose age is between 18 and 60, with mental or physical disabilities. Eurocultura finds placements fit for the participants' needs and skills in order to facilitate people's integration into the labor market and highlight their capabilities.

Eurocultura has been cooperating with organizations from all over Europe. Our experienced staff has intercultural competences, that together with the language ones, permit to offer a special cooperation with the sending organizations and to give the proper tutorships to the participants. Trainees are monitored and tutored by Eurocultura over the length of the whole experience, even in the predeparture stage, especially for what concerns the social difficulties, the cultural boundaries and misunderstanding.

Eurocultura developed a pre-departure training for the participants in order to let them really get prepared for the experience abroad. During this training, our trainers get in touch with the participants also through an interview in videoconference, which is really helpful, together with the application (CV and motivation letter) to deeper understand the expectations and the character of the participants. All those elements permit the perfect match trainee-company-lodgment.

On the local level our aim is to internationalize the companies and the local people by getting in touch with foreigners. Hosting a foreigner either in your company or at home allows you to extend your mind and way of thinking. Eurocultura have been building a network of companies, organizations and host families, with which we share the same principles. Besides looking for companies offering a positive work environment, we support the company tutors, in order to improve their international skills. So, it becomes a two-way experience. Then Eurocultura organizes language courses for the host families in order to facilitate the communication between them and their guests.

Eurocultura organizes also staff mobility projects offering training and seminars with experts and specialists, meeting and visits to local companies, public authority and training centers.

Luciana Levi Bettin: degree as Community manager and a master in Adult education, has been working for over 25 years in the management of projects financed by different European and national programs. She has a long experience as trainer (systemic-constructivist methodologies) in Italy and abroad. She been teaching English to Italian to foreign people and Italian to foreign citizens with basic education or illiterate.

Bernd Faas: Degree in in Pedagogy - Adult Education, Bernd Faas is senior career counsellors for international mobility and trainer specialized in the development of soft skills such as communication in an intercultural environment and intercultural business etiquette.

Gianluigi Rago: career counsellor with 15 years of experience in this sector. He participated in several European projects mainly in the field of training for the acquisition of soft skills like leadership, decision-making, conflict resolution, negotiation, communication, creativity, presentation and self-presentation.

Alessandra Novello: master in cultural mediation, has been working for over 8 years in the management of mobility projects financed by European and national programs. She can speak English, Spanish and German, has organizational, management and analysis skills, has problem solving abilities. She also worked with disadvantaged and disabled participants.

Diletta Casarotto: degree in foreign languages, has been working for over 6 years in the management of mobility projects financed by European and national programs. She can speak English, Spanish and German, has organizational and management skills, has problem solving abilities.

Has the partner organization participated in a European Union granted project in the 3 years preceding this application?

yes

Please indicate:

Erasmus+ KA1 Staff mobility	2016	Fachkraefteentwicklung in Europa	Die Bruecke e.V. (DE)
Erasmus+ KA1 Staff mobility	2016	Fortbildungen fuer Fachkraefte in Europa	Institut fuer lebenslanges Lernen der FORTIS-FAKULTAS GmbH (DE)
Erasmus+ KA1 Learners mobility	2016	VET abroad	Stiftung Bildung & Handwerk (DE)
Erasmus+ KA1 Staff mobility	2016		Volkssolidaritaet Stadtverband Chemnitz e.V. (DE)
Erasmus+ KA1 Learners mobility	2016	Erdi Heziketa 2016	Confebask (ES)
Erasmus+ KA1 Learners mobility	2016	Growing in Europe II	IMOT Agency (ES)
Erasmus+ KA1 Learners mobility	2016	Improving Skills Across Europe - II	FOREM (ES)
Erasmus+ KA1 Learners mobility	2016	"IT-Electronics" - The Cornerstone of the Present and Future	Srednja elektro-računalniška šola Maribor (SL)
ESF	2015	IdA - Integration durh Austausch	Verein fuer Arbeitsmarktintegration und

			Berufsförderung - AIB - e.V
ESF	2015	IdA – Integration durh Austausch	bfz Nürnberg gGmbH (DE)
ESF	2015	„VerdurA- Vermittlung durch Auslandspraktikum“ IdA – Integration durh Austausch	Jugendwerkstatt Felsberg e.V. (DE)
ESF	2015	„Chance Europa“ IdA – Integration durh Austausch	Kreisagentur für Beschäftigung Darmstadt-Dieburg (DE)
Erasmus+ KA1 Learners mobility	2015	„let’s go! and lift-single grant“	Landes-Gewerbeförderungsstelle des nordrhein-westfälischen Handwerks e.V. (LGH) (DE)
ESF	2015	“Alondra 2.0” IdA – Integration durh	Q-Prints&Service gGmbH (DE)
Erasmus+ KA1 Learners mobility	2015	Lernen in Europa	Wirtschaftsakademie Schleswig-Holstein GmbH Niederlassung (DE)
Erasmus+ KA1 Learners mobility	2015	Erdi Heziketa 2015	Confebask (ES)
Erasmus+ KA1 Learners mobility	2015		FOREM (ES)
Erasmus+ KA1 Learners mobility	2015		Fundación Laboral del Metal (ES)
Erasmus+ KA1 Learners mobility	2015	FOOTBALL COACHES + 2014-1-ES01-KA102-002454	REAL FEDERACION ESPAÑOLA DE FÚTBOL (ES)
Erasmus+ KA1 Staff mobility	2015	Erasmus+ - Mobility of VET employees	Heves County Chamber of Commerce and Industry (H)
Erasmus+ KA1 Learners mobility	2015		HMC, school for wood, furniture and interior professionals (NL)
Erasmus+ KA1 Learners mobility	2015	Learning by Doing in Europe	INSIGNARE – Associação de Ensino e Formação (P)
Erasmus+ KA1 Learners mobility	2015	Do I really know enough?	Srednja elektro-računalniška šola Maribor (SL)
Lifelong Learning Program Leonardo da Vinci	2014	FOOTBALL GRASSROOTS COACHES 2013/70316	Real Federacion Andaluza de Futbol (ES)
Lifelong Learning Program Leonardo da Vinci	2014	MOBILITY FOOTBALL COACHES	Real Federacion Andaluza de Futbol (ES)
Erasmus+ KA1 Learners mobility	2014	I invest in myself, I invest in my future – III edition of	Żorska Izba Gospodarcza – Zory Chamber of Commerce (PL)

		placements	
Erasmus+ KA1 Learners mobility	2014		Amt für Berufsbildung und Berufsberatung (LI)
Lifelong Learning Program Leonardo da Vinci	2014	BBS in der Region: Mobilität in kaufmännischen Berufen – Europraktika für Jugendliche in der Erstausbildung	BBS Wechloy (DE)
Erasmus+ KA1 Staff mobility	2014	Internationale Fortbildung für STAFF aus Einrichtungen der frühkindlichen Bildung – Das italienische System der frühkindlichen Bildung	FORTIS-FAKULTAS GmbH (DE)
Erasmus+ KA1 Learners mobility	2014	Mobility Makes Us Professionals	Pärnumaa Kutsehariduskeskus – The Vocational Centre of Pärnu County (EST)
Erasmus+ KA1 Learners mobility	2014	Erdi Heziketa 2014	Confebask (ES)
Erasmus+ KA1 Learners mobility	2014		Handwerkskammer Braunschweig- Lüneburg-Stade Niedersächsisches Zentrum für internationale Berufsbildung (NieZiB) (DE)
Lifelong Learning Program Leonardo da Vinci	2013	Together to success	KIDS & CO g.e.V.
Lifelong Learning Program Leonardo da Vinci	2013	Mobile today – professional tomorrow	Żorska Izba Gospodarcza – Zory Chamber of Commerce (PL)
Lifelong Learning Program Leonardo da Vinci	2013	Euroformacion, un puente hacia Europa	IES Puerto de la Cruz – Telesforo Bravo
Lifelong Learning Program Leonardo da Vinci	2013	FAKT II – Fachkenntnisse vertiefen, Auslandserfahrung sammeln, Kultur erfahren, Training von Kompetenzen	Stiftung Bildung & Handwerk (DE)
Lifelong Learning Program Leonardo da Vinci	2013	Project to promote individual mobility stays of apprentices from hostelry, gastronomy and business administration – ADHOGA V”	Stiftung Bildung & Handwerk (DE)
Lifelong Learning Program Leonardo da Vinci	2013	Handwerkerweiterbildung in Italien 2013 – Handwerk Italien 2013	VIMOB - Verein für Internationale Mobilität e.V.
Lifelong Learning Program Leonardo da Vinci	2013	Europa – Deine Chance! IV	Business and Innovation Centre (BIC) Nordthüringen GmbH
Lifelong Learning Program	2013	Lernen in Europa III	Wirtschaftsakademie Schleswig- Holstein GmbH Niederlassung /

Leonardo da Vinci			Branch Kiel
Lifelong Learning Program Leonardo da Vinci	2013	Berlin Mobil	BGZ Berliner Gesellschaft für internationale Zusammenarbeit mbH
Lifelong Learning Program Leonardo da Vinci	2013	Eurolanen Leonardo 2013	Coonfebask (ES)
Lifelong Learning Program Leonardo da Vinci	2013	Transnational work placement programme for young workers (mobility) – SINDBAD/TRANSDUAL	sequa gGmbH
Lifelong Learning Program Leonardo da Vinci	2013	Handwerksjugend unterwegs in Europa	Handwerkskammer Potsdam Zentrum für Gewerbeförderung Götz
Lifelong Learning Program Leonardo da Vinci	2013	Transnational work placement programme for young workers (mobility) – SINDBAD/2013-2014	Handwerkskammer Braunschweig-Lüneburg-Stade Niedersächsisches Zentrum für internationale Berufsbildung (NieZiB) (DE)

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